- 2 | The following is a transcript of a conversation
- 3 | between DARREN REAGAN and ALLEN MCGILL, which occurred
- 4 on February 22, 2005.
- 5 | DARREN REAGAN: Hey, brother.
- 6 | ALLEN MCGILL: Hey.
- 7 REAGAN: Yeah, man. So, I, like I told DON and them,
- 8 | I said, you know, ya'll just, ya'll just hold, hold it
- 9 | right there and just, you know, I don't expect that
- 10 | he's gonna make any more calls to them, 'cause he see,
- 11 || I mean, he said it the first time, but he see it
- 12 | pretty much a reality now. The picture...
- 13 | MCGILL: Well. Well, what, what slammed the door on
- 14 | him was that check. That's what slammed the door on
- 15 || him.
- 16 | REAGAN: Hold on for a second, Al.
- 17 | MCGILL: Um, mm.
- 18 | REAGAN: Yeah, brother.
- 19 MCGILL: Yeah, that, that slammed the door on him,
- 20 when, when you told him, well, you make the check out
- 21 | to BSEAT, that said, oh, oh. Oh, oh.
- 22 | REAGAN: Oh, yeah, well, I, you know, I ain't, I
- 23 | ain't, I ain't, ain't going, ain't nothing going to be
- 24 | traced, traceable.
- 25 | MCGILL: Well, he really, well, he really never

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expected that, he thought you was gonna really give 2 him a name. 3 REAGAN: Yeah, he did, that's why he left it open, he 4 left jt blank. 5 MCGILL: Um, mm. Otherwise he woulda, it would have been made out when he got there. Yeah, he really 6 thought so. Well that slammed the door on that and 8 that, that sent him back to SALEEM to report, well you 9 know we got a deal with him. Because he got it 10 locked, he got it locked, we got a deal with him. 11 REAGAN: Yeah. And, and, and that's it. 12 MCGILL: Um, mm. 13 REAGAN: That's it. 14 MCGILL: Well. So, basically, he agreed to ah, the 15 two week set off. Is that where it really came down 16 to UI? 17 REAGAN: Well, he did, he didn't even have to agree to 18 it, that's, that's what it boiled down to. 19 MCGILL: Okay. 20 REAGAN: You know, I told him, I said, we gonna, we 21 gonna get all this done before, you know, I make a 22 recommendation, ah, to move on this, so, so if I get 23 in-writing contracts and, ah, you know, we, we, we, we 24 work through the language in here on the contract

(UI), you know, (stuttering) the contract, I said,

REAGAN: Well, sure he does...

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1 MCGILL: Yeah, he knows that. REAGAN: He just, he just wanted to, he just wanted 3 to, ah, be able to go and do that kind, have direct, 4 ah, contact with the subs. 5 MCG1LL: Of course. 6 REAGAN: So he can squeeze them. Nah, and I'm, nah, I 7 said nah, I said, I'm not going sign onto to, ah, us 8 agreeing to be just a black face out on the project. 9 Nah. He said, no, no, no, it, it's never been 10 intended. I said well, intended or not, that's not going to happen. 11 12 MCGILL: Well, it certainly was intended (UI). It 13 certainly was intended from that end. They were happy 14 to get away, to walk away with the, with the five 15 percent that you said that you asked for initially, 16 whatever cash up front. 17 REAGAN: Sure. 18 MCGILL: That, they were happy to get out from under, 19 and the one or two contracts we would have come in 20 there talking about, man, they, them guys would have 21 been laughing all the way to the bank. 22 REAGAN: Oh, you know it, you know it. 23 MCGILL: Hey, they, they'd say, oh man, (stuttering) 24 two dead projects, and we, we, we was able to walk

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away.

1 REAGAN: Shit. 2 MCGILL: Man, and, but they opened this up for reopen and I'm so happy for them too. 4 REAGAN: Well. 5 MCGILL: I'm so happy that they acted the asshole and 6 really opened it for ... 7 REAGAN: Oh man, oh man, ah, ah, I mean, a good airing 8 is what we got, I mean, this is a good airing. 9 MCGILL: Yeah, 'cause if they had went on like 10 sensible people we'd be down the road trying to figure 11 out a new way of just going on with it, but, but they 12 opened this up where it could really be opened up. 13 REAGAN: Well, he, he... 14 MCGILL: And brother, you did an excellent job of 15 really, really just bringing in all the scaffolds and 16 proper equipment that you needed to operate. 17 REAGAN: And, I, I told BILL, I said, BILL, I'm gonna 18 say this for the last time, and I mean it. I said, 19 ah, you are not to place a single call, not one call 20 to nobody but me. You don't call D'ANGELO, you don't 21 call DON, you don't call nobody, but me. Oh, that, 22 that, that's clear. You the man, you the man, and, 23 and, and, now there, I said nobody, and I said, if you

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do, it's over.

- 1 what you, really the message there. 2 REAGAN: And, and, and he knew it, he said that. He 3 said because you gonna know about it. You damn right 4 I'm gonna know about it. 5 MCGILL: Yeah. 6 REAGAN: I said, and you, and, ah, there's a lot of 7 unhappy folk out here about how you tried to maneuver 8 this and maneuver it around me. I said, I'm not out 9 here, I'm not out here just, just running around, you 10 know, shit. Everybody talk to me.
- MCGILL: Well, he's done found out, he's done found out.
- REAGAN: He done found out, sure he has. Everybody's talked to me.
- 15 | MCGILL: He's found out.

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- REAGAN: I said, if I, he said, well SUZAN, SUZAN met with DON, I know you know this, I said yes, and SUZAN is not to call anybody, nobody, she's not to call nobody. If she wants an update on this project, she need to call me. Well, you know we, we just had to do something, you know, some make some stuff look, you know, normal kind, I said, I don't care. Anything relating to this project, you gonna have to talk to me. I said...
- 25 MCGILL: Well, what, what, what he, what he really has

- sent him into shock is he wasn't able to get money to split up the group.

 REAGAN: That's what it was. He was trying to get
- A money...
- 5 MCGILL: Now, that white, and, and particularly that 6 Palestinian or whatever he is.
- 7 | REAGAN: Oh yeah, oh yeah.
- 8 MCGILL: They, they, they, they done, hey, man, I'm
- 9 telling you, and I'm not talking about no heap of
- 10 money, I'm talking about a little bit of money.
- 11 | REAGAN: Well, that, that's how they've been operating
- 12 | brother. They been getting niggers that really go for
- 13 | the little bitty chump change.
- 14 | MCGILL: And cut each other to ribbons.
- 15 | REAGAN: Cut everybody up. And I, you know, I ain't,
- 16 | I ain't even interested in none of that, I got my eyes
- 17 | on the prize.
- 18 MCGILL: Well.
- 19 | REAGAN: And I know where the prize is.
- 20 MCGILL: That's where I (UI) brother.
- 21 | REAGAN: Yeah, I said well (UI) we need to relook,
- 22 and, if there's a way to relook at it, it need to be
- 23 | re-looked at (UI). I'm gonna tell, I'm gonna tell you
- 24 | this much, I'll, I'll tell you this much, before this
- 25 || deal, ah, get approved, you gonna have some cash in

1 your hand and I'm gonna have some cash in mine. 2 MCGILL: Well, I know that, I know that's where you 3 going. I know that's where you going now. REAGAN: Well, you just, you just (repeating), you 5 just know that, brother. 6 MCGILL: Yeah (laughs), got to get all these 7 preliminaries out the way first here, but, ah, this 8 boy, now I ain't never gonna buy that they didn't walk 9 away with some money at closing. I ain't gonna never 10 buy that. 11 REAGAN: And I told him, I said, BILL, ah, I've been 12 around the game long enough to understand how it's 13 played. I said, and I may not necessarily know the 14 particulars about tax credit, I said, but I know 15 enough about it, to know that you guys ain't in it for 16 charity and you not in it because you ain't making no 17 money and ain't got your hands on some money. 18 MCGILL: Yeah. And they ain't in it for some money 10 19 years down the road. 20 REAGAN: They gonna, they gonna get, they ain't even 21 got to worry about 10 years down the road, they gonna 22 get, they seeing it right now. 23 MCGILL: Yeah, yeah. 24 REAGAN: And he, you know, he went to telling me, 25 well, you know it's just so many, so much money that

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check.

1 MCGILL: Um, mm. REAGAN: Now, D'ANGELO gonna have to come back me now 3 a different way with this how we gonna get paid thing, 4 and I'm gonna tell him that, hey, D'ANGELO, what, ah, 5 ah, what I'm gonna do is I'm, you and DON is in this, 6 ah, together, I'm gonna make sure just like I done 7 with ya'll from the beginning, ya'll know. 8 MCGILL: Both know. 9 REAGAN: Ya'll both know. And then, then ya'll can 10 work through that. 11 MCGILL: Um, mm. 12 REAGAN: But, but, ah, you know, I'm not gonna, I'm 13 not gonna, I'm not gonna do something without, without 14 both ya'll knowing. 15 MCGILL: Well, and that, and that really, that really 16 puts him in check. 17 REAGAN: Keeps him in check. 18 MCGILL: It really puts him in check. Let him argue with DON about who is worth the most. 19 20 REAGAN: Yeah. 21 MCGILL: 'Cause that's really what it comes down to, 22 you know. 23 REAGAN: You know, and 1, I, I know D'ANGELO, he, he 24 cut them brothers out, looking for the big pay day

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himself.

MCGILL: Sure enough, he sure enough will. 2 REAGAN: And he, and, Well he did, that RA- MILL 3 GROUP, see. 4 MCGILL: Um, mm 5 REAGAN: Because he was using them as leverage to get 6 in there, to get to the money, from day one. And so, 7 he stirred up enough controversy and confusion about 8 this, ah, enough to get BILL and SALEEM all worked up 9 about paying these guys. So now that I've got BILL 10 and SALEEM, ah, ah, resolved... 11 MCGILL: Talking, yeah, talking direct. 12 REAGAN: Yeah, to, to, to pay, that there's gonna 13 have to be some compensation, well, what D'ANGELO 14 doing, he goes out here, man, and he kicked them guys 15 to the curb, so he want the money. 16 MCGILL: Have mercy. 17 REAGAN: And so, if he want it, he can get it from 18 DON. 19 MCGILL: Um, mm. 20 REAGAN: And so, you know, 1, I'm not gonna, I'm not 21 issuing out no money, without the two of them being 22 there together. 23 MCGILL: Well, and you really don't care whether

D'ANGELO there or not, it just go to DON and let DON

handle that, cause you can just say that DON, say Don,

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1 say to D'ANGELO, that DON has it. But if you got them both there together, but, but you don't ever want to 3 give it to D'ANGELO alone. 4 REAGAN: I'll never do that, I'll never. 5 MCGILL: Cause he's, he's a shaky negro. REAGAN: Well, and (stuttering) DON, DON holds the 6 .7 strings on D'ANGELO. MCG1LL: Um, mm. 8 9 REAGAN: (UI) And see, D'ANGELO was damn near scared, 10 he was scared to, damn near, to walk over there and 11 ask DON for some (UI), man. 12 MCGILL: Well, that's, that's the deal you see. 13 Cause, cause he ain't, he wasn't gonna, I'm, I'm 14 assured that he wasn't gonna walk to DON, and give DON 15 no piece of it. 16 REAGAN: And I told DON, I said, I said, hey, DON, ah, 17 break him off a little bit, buddy, and that's it. 18. MCGILL: Um, mm 19 REAGAN: You know, D'ANGELO walked over there with his 20 tail between his legs. 21 MCGILL: Well. 22 REAGAN: You know. 23 MCGILL: Well, that's, that's it. He was trying to 24 cut this deal around DON, as much as he could, and he

was never gonna come clean with DON about what the

- numbers were. 2 REAGAN: Nah, he would have, he would have lied on me. 3 MCGILL: Well you damn right, you damn right. And he 4 would have cut it at least in half, he would have cut 5 it at least in half. He simply wouldn't have told the 6 truth. 7 REAGAN: He would have told DON all that nigger gave 8 me five grand, man. MCGILL: That's all he gave me, man, I'm gonna give 9 10 you three of that. 11 REAGAN: Well then I'm gonna, (stuttering) but, but 1, 12 you know, I'm ahead of little brother. 13 MCGILL: Well. 14 REAGAN: He can't come back and say, hey, man, we 15 didn't get paid, you know, I put the money in the 16 Councilman's hands, ya'll sort it out. MCGILL: Well, that's, that's really where you, and 17 18 then that was really, really, really smooth, because that's DON, DON will put a check on that negro. And 19 20 he ain't gonna get no, because the bottom line is Don 21 will get him off that thing. 22 REAGAN: That's what I'm talking about.
- 23 | MCGILL: And that's the threat.
- 24 | REAGAN: That's the, that's what I'm talking about.
- 25 MCGILL: You, ah, you'll be gone tomorrow, no

1 questions asked, no nothing, just good-bye. REAGAN: He don't want that. 3 MCGILL: Oh no, oh no. 4 REAGAN: Well, you know, but I'm, that's, that's how 5 I'm gonna do that, and I told DON, I said, now on that 6 developer fee, ah, the, the developer fee, we 7 cutting a deal with them on the developer fee, but 8 that's money that we gonna use to take care of some 9 things (laughs) and people. No so, that why it's 10 important that we get, he said, oh yeah, oh yeah, see 11 once you know what that number is then you know how 12 that, how that need to be broke out. I said, oh yeah, 13 I said oh yeah, that, that's, that's where we getting it. That's where we move (UI). We got to get it, we 14 15 got to get it on even board. 16 MCGILL: Yeah man, because hey, it, it ain't on no, I 17 mean, you know, we were below water man, we were below 18 the water line. 19 REAGAN: Shit, man, they (U1)... 20 MCGILL: Breathing through a damn straw (laughs) 21 REAGAN: They had us in the poor house, brother. 22 MCGILL: Hey man, breathing through a straw, so, nah, 23 nah, we just need, that, that developer's fee is where you kind of rise above the tide and ride with the 24 25 wave, and actually (laughs), you know.

- 1 REAGAN: I want to get out, I want to get out there in
- 2 | the deep.
- 3 MCGILL: Well, I just want to ride with the wave.
- 4 | (laughs)
- 5 | REAGAN: I want to get out there in the deep with
- 6 | smooth sailing (laughs). (UI) get me away from these,
- 7 | get me away from these mundane shores (laughs). I
- 8 | don't want to get too far from the peaceful shore.
- 9 (laugh)
- 10 MCGILL: (laughs) Ride with the wave, I just want to
- 11 | be able to ride with the wave.
- 12 | REAGAN: Well that's, and, you know, and, and see
- 13 | that, that right there, once, once niggers see that
- 14 | you, that you dealing on the up with the money,
- 15 | then...
- 16 MCGILL: All the rest of it go away.
- 17 | REAGAN: ... gonna line up.
- 18 MCGILL: Yeah, all the rest of it go away.
- 19 | REAGAN: I ain't gotta say, I ain't gotta say nothing,
- 20 | but look DON, it's ready to go.
- 21 MCGILL: Um, mm, well.
- 22 | REAGAN: When it's ready to go, when it's ready to go,
- 23 | everybody, everybody have a check, will have cash in
- 24 | hand.
- 25 MCGILL: Well, that, that's all, that's all that

- 1 || really need to happen there. That's all really.
- 2 REAGAN: That's all, just, you know, let them get all,
- 3 get, get cash in hand.
- 4 | MCGILL: Well...
- 5 \parallel REAGAN: We gonna, we gonna work through a little
- $6\mid\mid$ contract fee and we gonna get all, get cash all in
- 7 | hand.
- 8 MCGILL: Well, that, that's the way to really, and,
- 9 | and that BSEAT piece, now I know that really, really
- 10 | sent him back to SALEEM.
- 11 | REAGAN: Oh boy, oh.
- 12 | MCGILL: Now I'm telling you, it sent him, it sent
- 13 | him, he couldn't wait to get out of sight to call
- 14 | SALEEM, and tell him that one didn't work.
- 15 \parallel REAGAN: Well, well, you know, they, they learning the
- 16 hard way, brother, that's all I know.
- 17 | MCGILL: Well, they learning the best the way for
- 18 | black folk, 'cause they having to pay.
- 19 | REAGAN: Yeah, yeah, and they, and they, and they, and
- 20 | they owe, they owe, they owe for misdeeds in
- 21 | the past.
- 22 MCGILL: (laughs) Misdemeanors and misdeeds.
- 23 | REAGAN: Yeah, you understand, so they, you know,
- 24 | they, they, they are, there are some things that they
- 25 got to clear up in the past.

1 MCGILL: And well, you better believe it, yeah. Lord 2 have mercy. The boy came here saying (UI)... 3 REAGAN: Well, you know, hey, man, don't, don't, 4 don't, don't, don't play me, don't come here and 5 trying to (UI). And, and, brother, look here, ah, when he got on the, when, when he was on the phone, I 6 said, this is what we come here to take, ah, you coming to take care of business this morning. We not, 8 we not gonna, I'm, we not gonna fool around and all of 9 10 that, but he, he got down on his knees brother 11 practically. 12 MCGILL: Lord. 13 REAGAN: He had, he had tears in his eyes, and he 14 said, well, ah, they laying on a, you know I don't, 15 you know I don't know, I said well, BILL, I'm sure 16 ya'll, you guys, ah, ya'll been engaged this long, a 17 couple more weeks ain't gonna kill it. But it's 18 certainly ought to incentize you guys, ah, to get out 19 here and let's go to work. Let's go to work. 20 MCGILL: Since you ain't, you ain't been there yet. 21 (laughs) 22 REAGAN: Ya'll stop fooling around out here and just 23 go to work. 24 MCGILL: (laughs) Boy, I love it.

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REAGAN:

(laughs)

1 MCGILL: Let's get to work. REAGAN: Stop fooling around out here, and let's go to 3 work. 4 MCGILL: I love that. (laughs) Sound like my aunt and 5 uncle when I used to go out to the farm. Boy, let's 6 get to work. (laughs) REAGAN: That's what they used to tell you, huh? 8 MCGILL: Time to get to work. 9 REAGAN: Stop fooling around here, and let's go to 10 work out here. 11 MCGILL: Yeah boy, they were famous for telling 12 niggers that. It's, it's time to go to work now. 13 REAGAN: Let's go to work. 14 MCGILL: Yeah, buddy. 15 REAGAN: Um, mm. So that's what I told him brother, I 16 said let's, you know, you got two weeks, not before 17 you start, 'cause you need to be, you need to be, I 18 mean, galloping full speed ahead. 19 MCGILL: Oh buddy. 20 REAGAN: Hey, man, look here, 'cause when those 21 contracts are done, every one of those negros already know that they have to come back to us. 22 23 MCGILL: Well, hey, I would certainly hope so, I would

certainly hope so, and they simply just make the

numbers work, and we don't want no bullshit, we want

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personally on whoever they explain to, that they

1 resurrected this. 2 REAGAN: Yeah, and so, you know, I told BILL this, 1 3 said, BILL, ah, what ya'll, what, you know, I'm, I'm 4 not, I'm not sweating this deal because whatever money 5 ya'll, whatever money you guys have to pay up on the 6 front end of this, you just gonna wrap it up in the 7 price of the cost of the land. 8 MCGJLL: There you go. 9 REAGAN: So, you just, you just add this little bit to 10 the cost of the land. And then in it, with everything 11 else that you put in there. So, you know, I'm not 12 really interested in no "poor-mouthing", I'm really 13 not. (laughs) 14 MCG1LL: (laughs) Oh buddy, buddy, buddy, buddy. 15 REAGAN: I said, I'm really not interested in no "poor 16 mouthing", 'cause I know how. I said, that land ya'll 17 got out there in, ah, in, ah, (UI), ya'll paid too 18 much for it, according to what was published, you paid 19 more than the market value of it, for it. And then, 20 ya'll bought it from somebody who's associated with 21 you. 22 MCGILL: Man. 23 REAGAN: Based on what was in the public record. 24 MCGILL: Now, now he must have really choked down hard

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on that one.

REAGAN: I said, it has it right in there. MCGILL: Yeah. 3 REAGAN: Ya'll know each other. 4 MCGILL: It ain't, wasn't no hands, it wasn't no arms 5 length deal, so they, they, what the analyst is saying 6 that just money that got passed from one pocket to 7 another pocket. They jacked up the price for us, 8 because we paying for it, we meaning the government, 9 and it just went in one pocket and came, went into 10 another pocket. And that's what them guys is really 11 saying, and, and yet they approved it. (UJ) where 12 they at, they still approved it. 13 REAGAN: Well, because it wasn't no money, really 14 wasn't no, no big deal for them. 15 MCGILL: Nope, it ain't cost the state nothing. 16 REAGAN: Uhm, cause that money's the Federal 17 Government give. 18 MCGILL: There you go. There you go. They are the 19 ones guarantee everything. So, it ain't cost the 20 state nothing, it ain't cost none of the, the, the 21 cities in Texas nothing, so, hey, it was an easy 22 decision for them. The Feds ain't gonna never find 23 it, they ain't gonna never question nothing, you know. 24 We got a Republican Governor, ain't nobody, ain't

nobody gonna, gonna lose they job over no, no, no

MCGILL: (laughs) 2 REAGAN: That's all I know to tell you, cause sitting 3 around here trying to figure out how you can get 4 around me, you just wasting a lot of time, a lot of 5 valuable time. Because they just gonna flush you 6 back, flush you right back to me. Oh, I already know, 7 it's, it's, it's, it's perfectly clear, and I won't be 8 doing, I won't. I said, well, you, it, it done took 9 you, you wasted two weeks, wasted two weeks. 10 MCGILL: Well, he got them tossed on at the end. 11 REAGAN: I'm gonna send him a little note today, when 12 I get back, back by the office and tell him, ah, don't 13 waste anymore time, don't waste it. You've blown two 14 weeks, and we don't have that kind of time to blow. 15 Matter of fact, we run out of time. 16 MCGILL: Well. He, he, he got the two weeks back. 17 You gave it back to him. Yeah, he got it back. 18 REAGAN: Brother, it's killing him that they got to 19 contract with these guys, in the, in the, in the, on, 20 on the money end of it. 21 MCGILL: Hey, man. 22 REAGAN: He said, well see, we don't even need to, we 23 don't even need the carpet guy right now, I said, nah, 24 you don't but that don't preclude you from not signing

the contract, you gonna need it eventually. (laughs)

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     MCGILL: (laughs) Well now. Well now, eventually.
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     REAGAN: I mean, 1 don't, that don't make no sense.
  3
     (laughs) I kept giving it him (UI), that don't make no
     sense.
 5
     MCGILL:
             (laughs)
     REAGAN: What kind of sense does that make? (UI).
 6
     MCGILL: (UI).
 8
    REAGAN: Well, man, when I look at that, that cracker
 9
     (UI), I look at, ah, a, a dumb white boy.
10
     MCGILL: Well, hey.
11
     REAGAN: Well, I mean, he's just, he's just a front
12
     run, I mean, he's just a gopher, guy. He's just the
13
     water tote, the, the, he totes the bucket of water.
14
     MCGILL: So it's SALEEM, and whoever is behind SALEEM.
15
     REAGAN: Um, um. Man, I'm gonna call you right back.
16
    MCGILL: Okay. Bye, bye.
17
    REAGAN: Bye.
18
     (END OF CALL)
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20
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22
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Target:	Darren Reagan
Line:	214-207-0848
Session:	1052
Date:	02/22/2005
Start Time:	13:02:41 CST
Duration:	00:29:18
Direction:	Incoming